# Melissa Schwartz Presentation and Communication Skills Coach and Trainer





Presentation and communication skills are in my DNA. I have spent the last 20+ years helping executives and high potentials succeed in the most important presentations and interactions of their careers. My methodology is built on a solid foundation of research and experience and has been honed over scores of successful coaching engagements. I believe that how you show up matters, and everyone can improve their presence, their communication skills and their ability to deliver a powerful presentation.

I strongly believe coaching and training should be fun, challenging and engaging, so I work from that center. I aim to become a trusted advisor, coach and resource. I'm grateful everyday that I get to do work I love!

#### **Education & Credentials**

- MA, Organizational & Professional
- · Communication Development, Ball State
- University
- BS, Organizational Communication, CSU Chico
- The CLUB member, an incubator for women leaders

## **Areas of Expertise**

- Communication Skills
- Presentation Skills
- Executive Presence
- Personal/Life Coaching
- 360 Interviews
- Training/facilitation

#### Location

CA Bay Area (but will travel!)

### My Approach

- My coaching approach is not to change you, but to enhance what you already do well, eliminate distractions and up level your overall skills.
- I aim to bring out the best in you, which is very personal, and I'm passionate about coaching the whole person.
- I believe good communicators and presenters are organic and natural, with strong foundational skills. I'll teach you frameworks and models but expect you to make them your own and experiment with what works for you and your corporate culture.
- I will never suggest you show up as someone you aren't. Effective communication must come from an authentic place, especially if your intention is to influence and inspire.
- I'll be honest and direct and promise to challenge you. No topic is off limits.
- My workshops are flexible, fun and engaging, allowing for maximum behavior change.

## **Experience**

- 7 years as a business owner, executive coach, facilitator, trainer and speaker
- 6+ years as Vice President of Training at PowerSpeaking, Inc.
- 7 years as a presentation skills trainer and coach with PowerSpeaking, Inc.
- 4 years as a Human Resource Business Partner at National Semiconductor